

SAVE MORE WITH A LOUDOUN LOAN



4 Ways to Make the Most of Your Next Vehicle Purchase

1

PREQUALIFY

Always pre-qualify before heading to the dealership so you know what you're spending and the best rate you can receive.

2

KNOW THE FINANCING DEAL

Remember that most dealerships work on commission and incentives, even in the finance department. They'll want to pull your credit report and put you through lenders with which they receive incentives. Be especially leary when they lead with payment first, rather than rate.

Dealers are famous for adding in multiple after-market products like insurance and protection. Many times you can get these same products at your credit union for a much lower cost.

3

DO YOUR RESEARCH

Compare rates and fees to ensure you are getting the best deal overall. Check out the calculator on our website at LoudounCU.com to see how much you can save with our every-day low rates. Many times you get a choice of a rebate or a low rate. Choose the rebate and use our low rates to get the best of both!

4

EASY PAYMENTS

Use payroll deduction or automatic transfers to make your payments fast and easy.

3

Easy ways to apply!



Online!



In person!



By phone!

